SECTOR PROFILE
PHARMACEUTICAL CHEMICAL
SECTOR PROFILE
PHARMACEUTICAL CHEMICAL SECTOR

The pharmaceutical industry is an important sector of the manufacturing industry in Paraguay. The growth and expansion of the pharmaceutical industry in our country became a positive impetus for other related industries, which are part of the supply chain, such as plastics, cardboard and paper factories, printing and graphics, glass factories, and raw material importers.

Medicines require a number of inputs for their manufacture and packaging – this is the reason why the growth of the pharmaceutical industry in Paraguay has a positive impact on more than 8 different sectors of the industry in our country. In response to the Covid-19 pandemic, Paraguay had to develop an industrial platform. Currently, this platform places it in a preferential situation in the region and in the world, by providing drugs to other countries to face the COVID-19 pandemic.

SECTOR POTENTIAL

This sector is composed of several laboratories authorized under Good Manufacturing Practices (GMP) standards for the commercialization of products which are capable of supplying the countries of the region. It is feasible to manufacture private label or third-party brands under contract.

INVESTMENT INCENTIVE SCHEMES

- Common External Tariff rates of 0% to 8%
- VAT of 5%
- All current investment incentive schemes are applicable (See country profile)
MAIN SECTOR INDICATORS

Number of Companies
(Industrial Registry – MiC)

![Factory Icon] 26

Number of employees
(Year 2021)

![People Icon] 4,693

<table>
<thead>
<tr>
<th>Gender</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Women</td>
<td>47.5%</td>
</tr>
<tr>
<td>Men</td>
<td>52.5%</td>
</tr>
</tbody>
</table>

Company Classification
(Size - National Economic Census)

![Small] 35.9%
![Medium] 28.1%
![Large] 35.9%

Foreign Direct Investment
(Year 2019)

![Graph] USD 52 Millions

Origins of FDI
(Directorate of Industrial Development – MiC)

Panama
Brazil

Geographical Location of Companies

- Asuncion
- Larger Asuncion Area
- Central Department

Gross Value of Industrial Production
(Central Bank)

![Gears] USD 16,363 Millions

SECTOR PROFILE
PHARMACEUTICAL CHEMICAL
**Main Export Items**
(Year 2020 – FOB – Central Bank)

- **USD 44.2** Millions Medications
- **USD 5.8** Millions Human and Animal Blood

**Main Import Items**
(Year 2020 – Central Bank)

- **USD 153** Millions Medications
- **USD 94.9** Millions Human and Animal Blood

**Main Export Markets**
(Year 2020 – Central Bank)

- Brazil 29%
- Bolivia 18%
- Peru 11%
- Ecuador 7%
- Uruguay 7%
- Panama 4%
- Mexico 4%
- Colombia 3%
- Guatemala 2%
- Argentina 2%
- France 2%
- Honduras 1%
- El Salvador 1%
- Others 5%
# LIST OF MAIN COMPANIES

## COMPANIES

- Farmacéutica Paraguaya S.A.
- Vicente Scavone y Cía. S.A.E.
- Scavone Hnos. S.A.
- Laboratorio de Productos Éticos C.E.I.S.A.
- Quimfa S.A.
- Indufar C.I.S.A.
- Laboratorios Galeno S.A.
- Dutriez S.A.
- Farmaco S.A.
- COMFAR S.A.E.C.A.
- Promepar S.A.
- Guayaki S.A.
- Droguería Italquímica S.A.
- Dallas S.A.
- Heisecke y Cía. S.A.C.I.
- Corporación Siegfried
- Gramón Paraguay S.A-C.I.F.I.A
- Luis Cassanello S.A.I.C.

## CONTACT

**Graciela Alfonso**  
Pharmaceutical Chemical Platform Specialist - REDIEX  
graciela.alfonso@rediex.gov.py